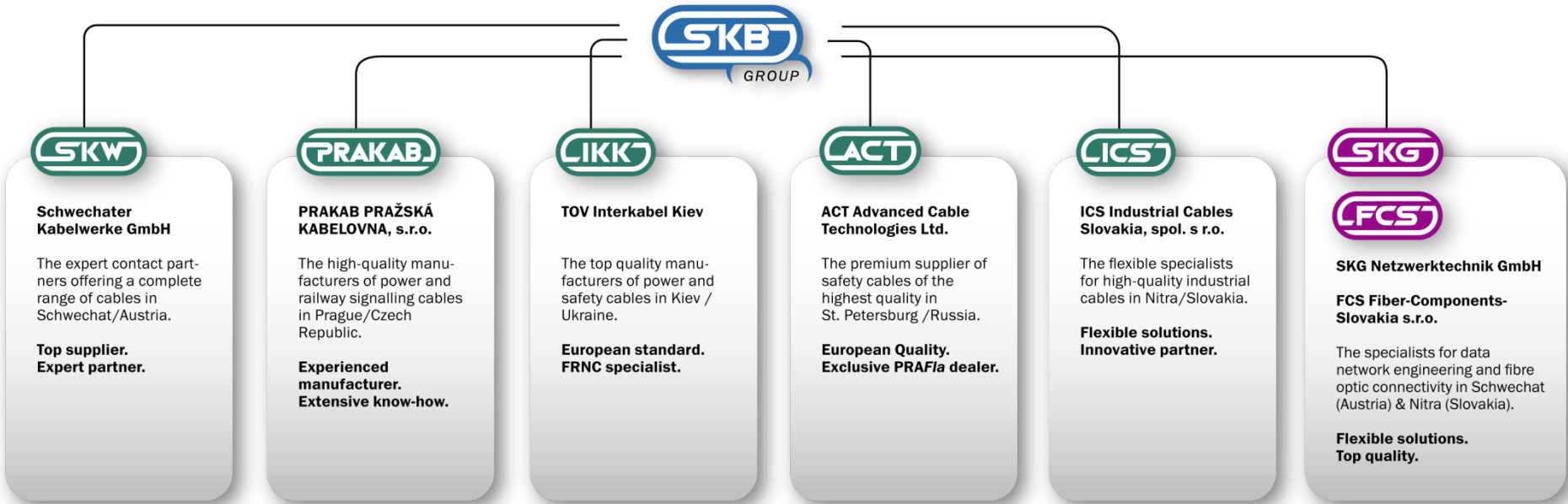




SCHWECHATER KABELWERKE



## SKW COMPANY PROFILE



**Schwechater  
Kabelwerke GmbH**

The expert contact partners offering a complete range of cables in Schwechat/Austria.

**Top supplier.  
Expert partner.**



**PRAKAB PRAŽSKÁ  
KABELOVNA, s.r.o.**

The high-quality manufacturers of power and railway signalling cables in Prague/Czech Republic.

**Experienced  
manufacturer.  
Extensive know-how.**



**TOV Interkabel Kiev**

The top quality manufacturers of power and safety cables in Kiev / Ukraine.

**European standard.  
FRNC specialist.**



**ACT Advanced Cable  
Technologies Ltd.**

The premium supplier of safety cables of the highest quality in St. Petersburg /Russia.

**European Quality.  
Exclusive PRAF/a dealer.**



**ICS Industrial Cables  
Slovakia, spol. s r.o.**

The flexible specialists for high-quality industrial cables in Nitra/Slovakia.

**Flexible solutions.  
Innovative partner.**



**SKG Netzwerktechnik GmbH**

**FCS Fiber-Components-  
Slovakia s.r.o.**

The specialists for data network engineering and fibre optic connectivity in Schwechat (Austria) & Nitra (Slovakia).

**Flexible solutions.  
Top quality.**





## HISTORY

**1891:** Establishment of SKW by great-grandfather of the present owners



**1908:** Offices in Prague and Budapest help to secure worldwide distribution



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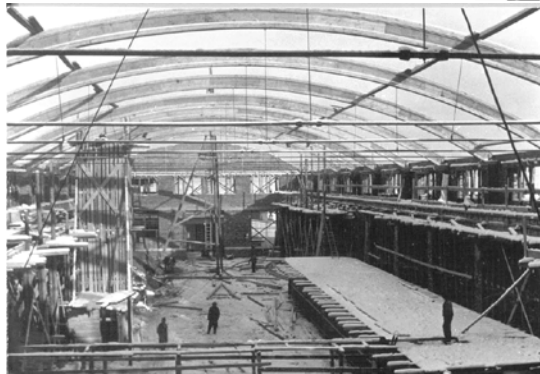
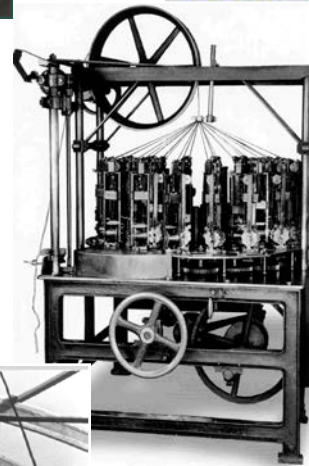
## HISTORY

**1921:** Joint establishment of **Prazska Kabelnova a.s.** together with Dr. Emil Kolben



**1939:** Separation of **PRAKAB** from the **SKB – Gruppe** followed by nationalization after WW II

PRAKAB: 1929



**1950:** Reconstruction of Schwechat plant after war damage



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## HISTORY



**1978:** Establishment of SKG  
(trading company for special cables)



**1992:** Return to the Czech Republic with  
the acquisition of PRAKAB a.s.

**1997:** Focussing on energy cables  
production at PRAKAB



**2002:** A wave of modernisation began at the SKW  
site with the extension of warehouse space  
and redesign of the rewinding concept



**2003:** Installation and commissioning of a testing  
centre and a fire laboratory for FRNC cables





## HISTORY



**2006:** Logistics capacity extended by a new rewinding line for coils of up to 14 tons



**2008:** Change in the SKW management  
Having built up the SKB Group, Christoph and Alexander Tremmel handed over management of SKW to the new managing directors Adolf Krenn und Robert Vodnek, both long-standing SKW employees



**2009/2010:** Improvement and extension of the logistics capacity new shelving system, rewinding machine and forklift



**2013:** Extension of the outdoor storage area by building a high rack storage area.



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## HIGHLIGHTS SKW 2014



<b>Employees</b>	<b>51</b>
<b>Shipped products</b>	<b>28.200 t</b>
<b>Total land</b>	<b>54.000 m<sup>2</sup></b>
<b>Production and storage area indoor and outdoor incl. high rack storage area</b>	<b>40.200 m<sup>2</sup></b>

**Development and distribution of cables and cable systems, logistics centre for Austria and neighbouring Western and South-Eastern European countries.**



## CUSTOMER GROUPS

<b>Electrical wholesale :</b>	<b>Sonepar/Hagemeyer, REXEL...</b>
<b>Public utilities:</b>	<b>EVN, TINETZ formerly TIWAG, VEN formerly VKW, Wiener Netze, Energie AG OOE, Steweag-Steg, KELAG, Salzburg AG... E.ON, EnBW, RWE, ČEZ, Creos... (as well as utilities from: SK, HU, PL, SL)</b>
<b>Plant construction:</b>	<b>Siemens, ELIN, PKE, Duerr, Cegelec, BEA, Caverion, Poery...</b>
<b>Telecom and public railways:</b>	<b>Telekom Austria, OEBB, SBB ...</b>



SCHWECHATER KABELWERKE



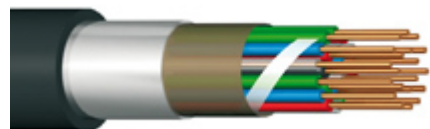
## PRODUCT PORTFOLIO



- ◆ Power cables 1-30 kV

share of total turnover

58,0%



- ◆ Telephone and railway signalling cables (indoor/outdoor)

8,0%



- ◆ Installation cables

23,0%



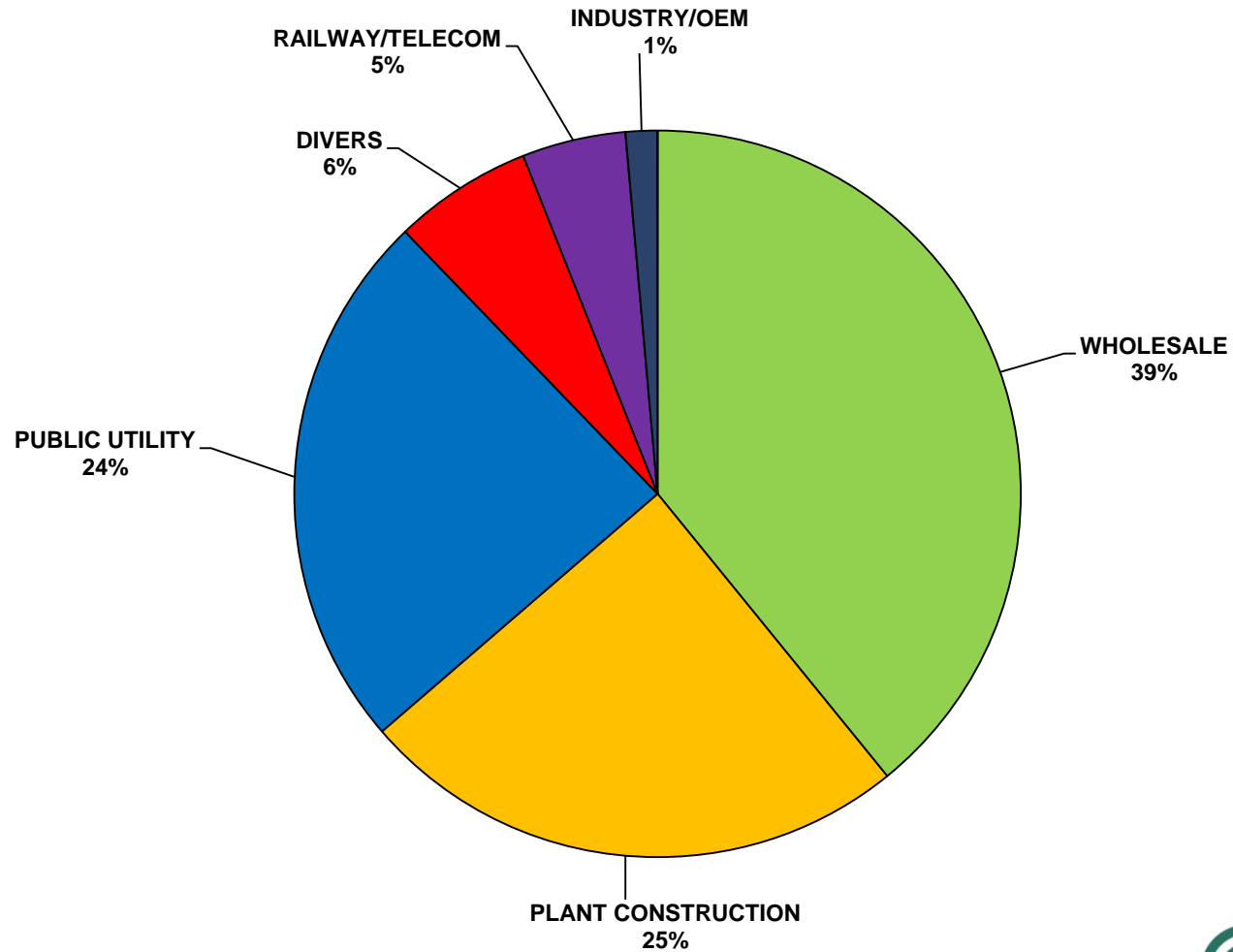
- ◆ Flexible and industrial cables

11,0%



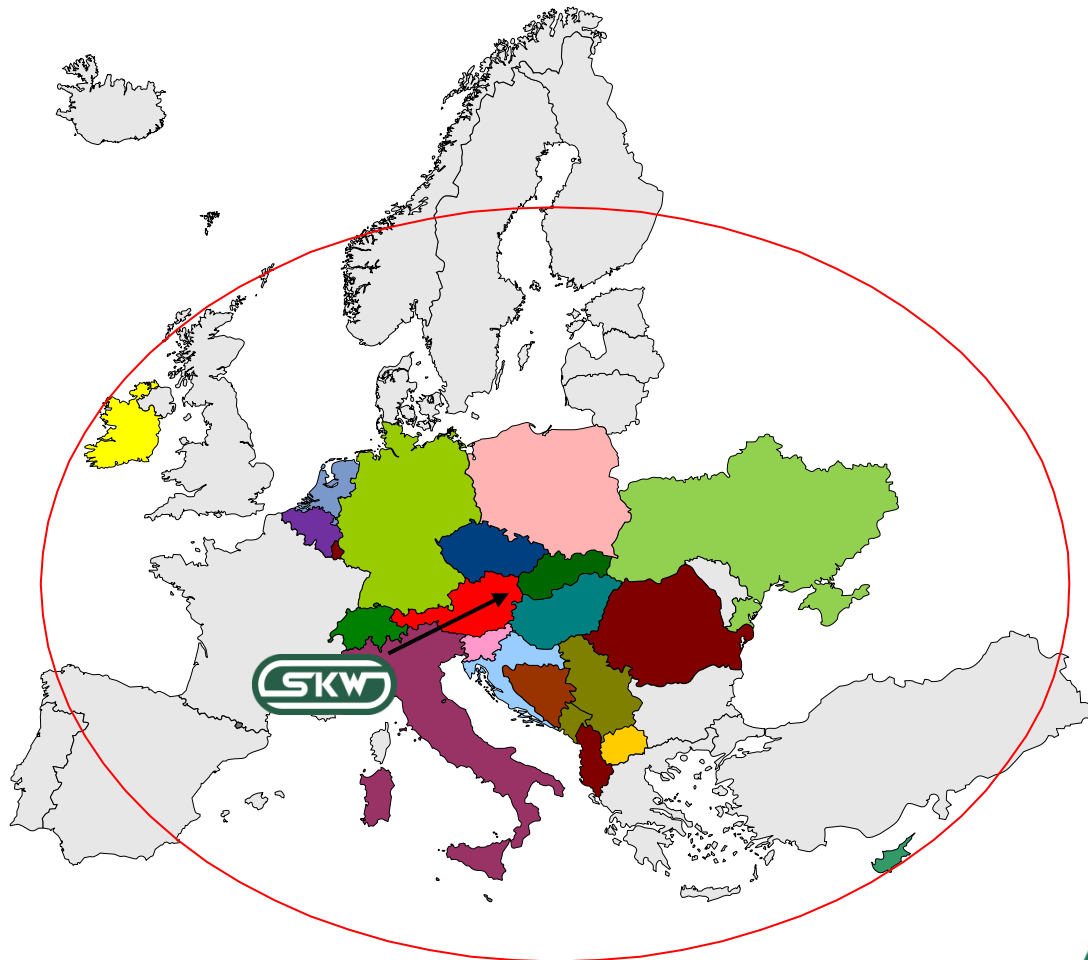
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## CUSTOMER GROUPS 2014



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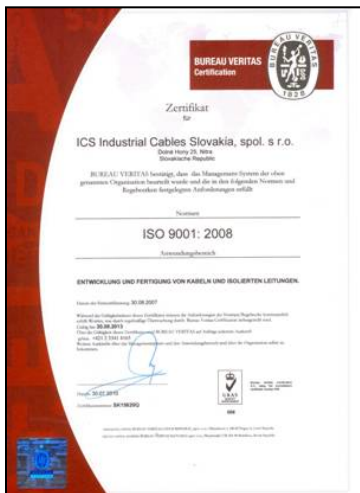
## GEOGRAPHICAL POSITION AND EXPORT COUNTRIES OF SKW



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# QUALITY



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