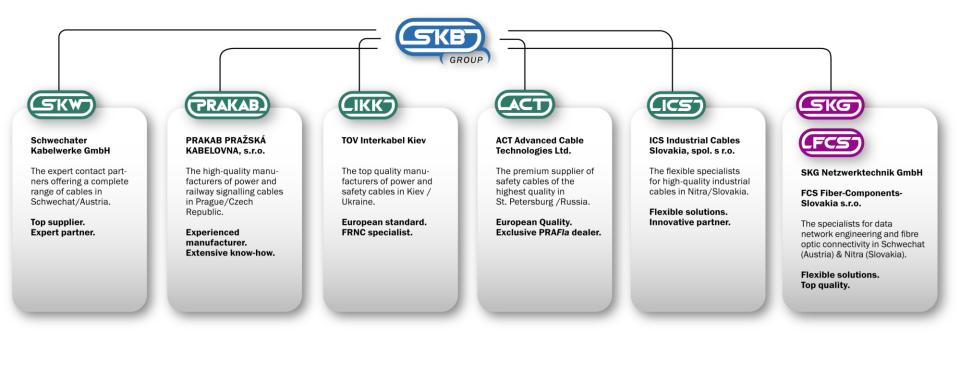




#### **COMPANY PROFILE**



#### **SKB-GROUP**





### History

#### 1891

#### 1908

Establishment of SKW in Schwechat, Austria by great-grandfather of the present owners Offices in Prague, Czech Republic and Budapest, Hungary help to secure worldwide distribution

#### 1921

Establishment of PRAKAB in Prague, Czech Republic

Separation of PRAKAB from SKB-GROUP

1939





## **History**

1950	1978	1992	1997
Reconstruction of the location in Schwechat, Austria after damages of WWII	Establishment of SKG in Schwechat, Austria (trading company for special cables)	Return to the Czech Republic with the acquisition of PRAKAB	Consolidation of energy cables production in PRAKAB





## **History**

2005	2007	2011	2012
Establishment of ICS in Nitra, Slovakia	Majority shareholding in Interkabel Kiev, Ukraine	SKB-GROUP achieves for the first time a turnover of EUR 250 mil. and operates in more than 30 countries	•





#### **SKB-GROUP** – a family business

- operationally managed by the owner's family since it's establishment in the year 1891
- practised values: realibility and responsibility
- since 1990 the company group is managed in
  5. generation by the two brothers Alexander Tremmel and Christoph Tremmel





# Highlights SKB-GROUP 2013 (consolidated figures)

Employees:684Metall consumption:CU 20.900 to<br/>AL 9.500 toMutual consumption:CU 20.900 to<br/>Current backson to the solution to the solution



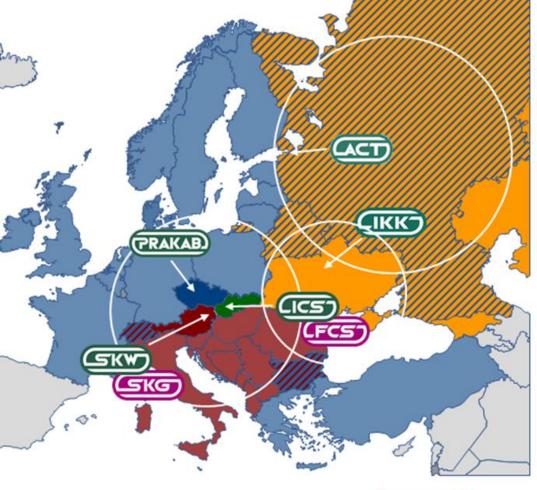
#### **Product portfolio / Service delivery**

	Product group	Share	Source	
	Power cables and –conductors (1kV)	71 %	PRAKAB, IKK	
••••	Telephone and railway cables	7 %	PRAKAB	
••••	Flexible and industrial cables	11 %	ICS	
••••	Power cables > 1kV (medium voltage)	8 %	Handel	
• <b>O</b> •	Cu and FO network engineering	3 %	SKG, FCS	



#### **Geographical position**







#### **Customer groups**

- ---•••••• Electric wholesalers: Rexel, Sonepar ...
- --••••• Utilities: E.ON, RWE, EnBW, EVN, CEZ, CREOS ...
- OEM´s:
  - •••• Telecom, Public Railways:
- ÖBB, AZD, Wr. Linien, INFRABEL ...

Siemens, Dürr, Elin, STRABAG, PKE ...

- ---••••• Metro operators: Wien, Prag, München, Almaty ...
  - •••• Master:

Faber, Helu, Lapp, Murat, Sermes ...





### **Highlights SKW 2013**

Location:

Schwechat (near Vienna), AT

Employees: 50

Shipped products: 27.400 to

Covered area: 40.200 m<sup>2</sup>

СБКУ

SCHWECHATER KABELWERKE

#### SKW.AT | MEMBER OF SKB-GROUP 23.04.2014 | page 12

The expert contact partners offering a complete range of cables.

#### SKW – Expertise and continuity. Benefit from our know-how.





23.04.2014 | page 13 SKW.AT I MEMBER OF SKB-GROUP

#### **Highlights PRAKAB 2013**

Location:	Prague, CZ
Employees:	334
Metall consumption:	CU 16.900 to AL 8.600 to
Finished products:	59.200 to
Production floor:	35.000 m²

The high quality manufacturers for power and railway signalling cables.



PRAKAB PRAŽSKÁ KABELOVNA

PRAKAB.CZ | MEMBER OF SKB-GROUP 23.04.2014 | page 14

**4.2014** | page 14

#### Our commitment at PRAKAB. Benefit from our longtime experience and exceptional quality.





PRAKAB PRAŽSKÁ KABELOVNA

PRAKAB.CZ | MEMBER OF SKB-GROUP 23.04.2014 | page 15

i page 15

### **Highlights IKK 2013**

Location:	Kiev, UA
Employees:	188
Metall consumption:	CU 2.400 to AL 880 to
Shipped products:	7.700 to
Production floor:	8.400 m <sup>2</sup>





# The high quality manufacturers for energy and safety cables.



### IKK – European standard. FRNC specialist.





## **Highlights ACT 2013**

Location:

**Employees:** 

2

(established 2012)

Saint Petersburg, RU

# The exclusive PRA*Fla* suppliers for the Russian market.



ACT-CABLE.RU | MEMBER OF SKB-GROUP 23.04.2014 | page 18

#### Premium safety cables for the Russian market. Exclusive PRA*Fla* supplier.





# Highlights ICS 2013

Location:	Nitra, SK
Employees:	59
Metall consumption:	CU 1.600 to
Shipped products:	2.660 to
Production floor:	6.000 m <sup>2</sup>





# The specialists for high quality and flexible industrial cables.



ICS-CABLES.SK | MEMBER OF SKB-GROUP 23.04.2014 | page 20

### There is no such word as can't. Customized solutions are our strenght.





# **Highlights SKG 2013**

Location:

#### Schwechat (near Vienna), AT

**Employees:** 

21

The specialists for data network engineering and fibre optic connectivity.



23.04.2014 | page 22 SKG.AT | MEMBER OF SKB-GROUP

# **Highlights FCS 2013**

Location:

Nitra, SK

**Employees:** 

27



#### The manufacturers for high quality fiber optic connectivities.



23.04.2014 | page 23 MEMBER OF SKB-GROUP

#### SKG. FCS. Flexible solutions. Highest quality.





MEMBERS OF SKB-GROUP

23.04.2014 | page 24





#### **COMPANY PROFILE**

